

PARTNER ACCOUNT SETUP AND PAYMENT AUTHORIZATION FORM

COMPANY INFORMATION

Company Name (full legal): _____

Physical Address: _____

Name of parent company (if applicable): _____

Are you exempt from sales tax in Texas, Louisiana, California, Colorado, or Montana? Yes No

If Yes, please attach resale certificate

BILLING & SHIPPING INFORMATION

Billing (Accounts Payable) Contacts:

Primary: Name: _____ Phone: _____ Email: _____

Secondary: Name: _____ Phone: _____ Email: _____

Shipping & Receiving Contact:

Primary: Name: _____ Phone: _____ Email: _____

Billing (Accounts Payable) Address: _____

Shipping Address: same as billing address

Do you require a Purchase Order (PO) for all purchases? Yes No

Geoforce sends all invoices electronically via e-mail. If you prefer paper invoices be mailed to your billing address, check here:

FORMS OF PAYMENT

Geoforce accepts two (2) forms of payment. Please check the box next to the form you would like to use:

- Credit Card Complete authorization below and we will charge your card for each invoice.
- ACH/EFT/Check Upon approval of a successful credit check, Geoforce will extend Net 30 payment terms, unless otherwise noted. Remittance instructions to pay by ACH/EFT/Check can be found on your Geoforce invoice.

CREDIT CARD AUTHORIZATION (COMPLETE IF YOU WISH TO PAY VIA CREDIT CARD)

Visa MasterCard American Express Credit Card Number: _____

Name on Card: _____ Expiration Date: _____ Security Code (*): _____

Phone Number: _____ Zip Code: _____

*Visa/MC: last 3 digits on back of card
*AMEX: 4 digits on front of card

Geoforce will e-mail you an electronic paid invoice receipt after each charge is made.

I authorize Geoforce to charge my card for the full amount of each invoice received.

Authorized Signature

Job Title

Printed Name

Date

CHANNEL PARTNER OVERVIEW

- Please describe your company's primary services:

- In which states, regions, and/or countries do you mainly operate?

- What languages does your company support?

- In what industries or verticals does your company primarily serve?

- Please provide your website(s) for sales/marketing enquiries:

PROPOSED SALES & MARKETING PLAN

- Do you intend to sell and support Geoforce product(s) regularly, or just on an "as needed" basis?

- What Geoforce product(s) are you interested in promoting and why?

- Briefly describe how do you intend to market Geoforce products and services:

- Do you plan to 1) resell the entire Geoforce solution (device AND Track & Trace software), 2) use our APIs to pull data from our devices into your own software, or 3) both, depending on the situation?

- Based on what you currently know of Geoforce and your business, how many devices do you expect to sell within the timeframes below?

6 months _____
1 year _____
3 years _____